

Newburgh  
Fire and Rescue

Purchase of New Rescue Vehicle

Public Meeting Presentation

January 23, 2018

6:00 pm

Packet prepared by:  
Chief Christopher A. Fox, EMT

## Current Vehicle



1997 Ford E-450 7.3L Diesel Ambulance

136,328 miles

Currently out of service

Failed Maine State Commercial Inspection



*"We Keep EMS Moving!"*

129 US Route 1, Frenchville, ME 04745

P.O. BOX 535, Madawaska, ME 04756

69 Perry Road, Bangor, ME 04401

Phone: (800) 540-7412 • Fax: (207) 543-7412 • [www.autotronics.net](http://www.autotronics.net)

January 8, 2018

Newburgh Fire Rescue

2220 Western Ave,

Newburgh, Me 04444

Attn: Rescue Chief Chris Fox

Ref: Rescue Evaluation

1997 Ford E-450 7.3L Diesel Ambulance

Vin #1FDLE40F3VHB37318

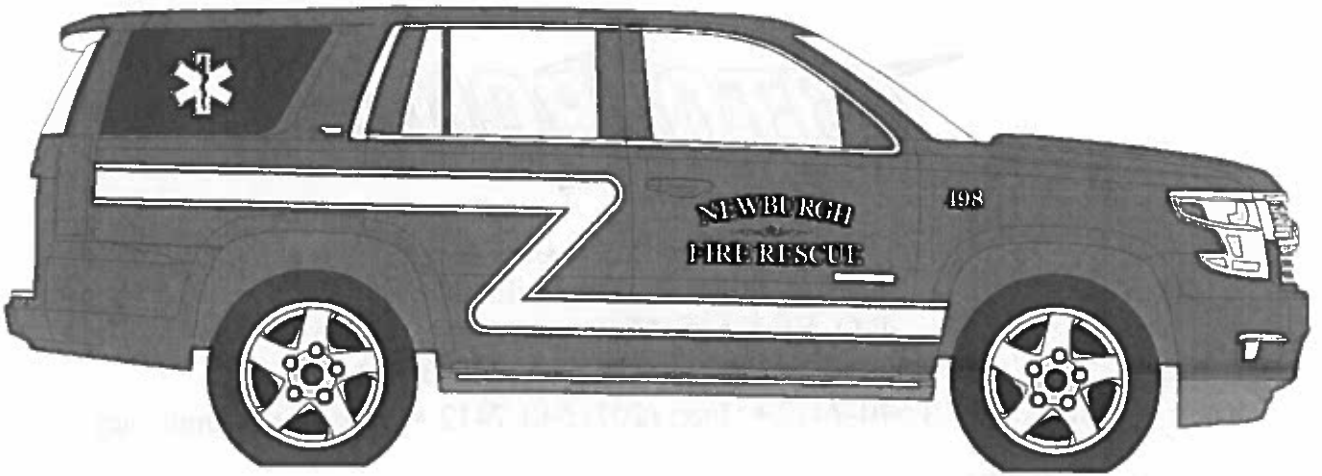
Mileage: 140,000 (Estimated)

The Fire Chief is looking for an evaluation on the department's current Rescue unit. The Chief explained to me the vehicle, the mileage, and the issues. With my experience in the public safety sector, I will value this unit at \$1,000.00.

**Reasons Being:**

- Year
- Mileage
- Make and Model of Module
- Issues that need to be repaired on the unit

At the age and mileage of this unit, it is not worth putting money into it. This is a first response unit and MUST be 100%, no questions asked and to save the department headaches, issues, and money it would be better to part ways with this unit and purchase a more reliable unit or vehicle.



Requested vehicle:

2018 Chevrolet Tahoe (CK15706) 4X4





## **Darling's Auto Group**

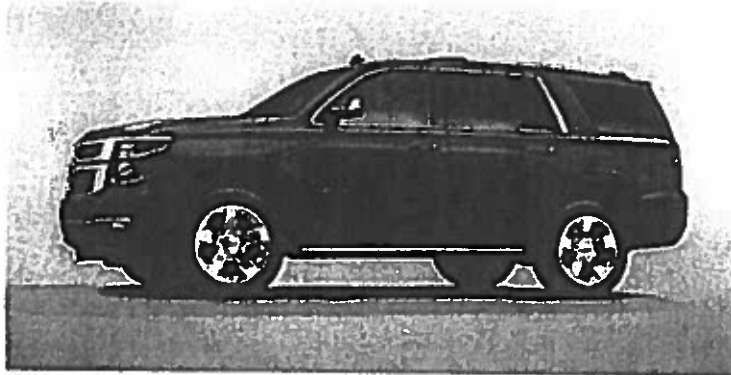
Jessica Bouchard | 207-992-1506 | [jessica.bouchard@darlings.com](mailto:jessica.bouchard@darlings.com)

# **Newburgh Fire & Rescue**

**Prepared For: Christopher Fox, Chief**

[newburghrescue@uninets.net](mailto:newburghrescue@uninets.net)

**[Fleet] 2018 Chevrolet Tahoe (CK15706) 4WD 4dr**



## **Darling's Auto Group**

**Prepared By:**

Jessica Bouchard  
Darling's Auto Group  
207-992-1506  
[jessica.bouchard@darlings.com](mailto:jessica.bouchard@darlings.com)



# Darling's Auto Group

Jessica Bouchard | 207-992-1506 | jessica.bouchard@darlings.com

[Fleet] 2018 Chevrolet Tahoe (CK15706) 4WD 4dr

## Quote Worksheet

	<b>MSRP</b>
Base Price	\$49,340.00
Dest Charge	\$1,295.00
Adjustments	\$0.00
Total Options	\$319.50
<b>Subtotal</b>	<b>\$50,954.50</b>
<b>Subtotal Pre-Tax Adjustments</b>	<b>\$0.00</b>
Less Customer Discount	(\$11,478.50)
<b>Subtotal Discount</b>	<b>(\$11,478.50)</b>
Trade-In	\$0.00
<b>Subtotal Trade-In</b>	<b>\$0.00</b>
<b>Taxable Price</b>	<b>\$39,476.00</b>
Sales Tax	\$0.00
<b>Subtotal Taxes</b>	<b>\$0.00</b>
<b>Subtotal Post-Tax Adjustments</b>	<b>\$0.00</b>
<b>Total Sales Price</b>	<b>\$39,476.00</b>

*Jessica Bouchard* 12/12/17  
 Dealer Signature / Date

\_\_\_\_\_  
 Customer Signature / Date

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.  
 Data Version: 4415. Data Updated: Dec 11, 2017 9:15:00 PM PST.



# Vehicle Graphics

**Chris Fox**

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**From:** Tony Sullivan <graphix@gwi.net> on behalf of Tony Sullivan  
**Sent:** Friday, December 8, 2017 3:22 PM  
**To:** Christopher Fox  
**Subject:** Re: Newburgh Graphics Request

I have it all designed here per request. Take a look and let me know if this is all correct.

As shown in reflective, the job would run \$885.

If you have any questions, feel free to email or call here. Thanks again for the consideration on your project.

Tony Sullivan  
Owner  
Graphix Signs and Design  
665 Stillwater Avenue  
Old Town, ME  
(207) 827-4412

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**From:** Christopher Fox <newburghrescue@uninets.net>  
**Sent:** Friday, December 8, 2017 1:53 PM  
**To:** Tony Sullivan  
**Subject:** Re: Newburgh Graphics Request

Good Afternoon Tony,

I prefer the one on top. It is true that I originally said white but after observing the red, I prefer that. I have been searching through other designs and came across a vehicle with the mirror image on the hood. Can you incorporate that too with the words Fire - Rescue

Did you get my request for roof graphics? Star of life with Newburgh above it and 498 below? I probably should also have 498 on the front right bumper and the left tailgate.

Thank you.

Sent from my iPhone

On Dec 8, 2017, at 13:05, Tony Sullivan <graphix@gwi.net> wrote:

I can do that, yes. Which stripe do you prefer (top or bottom) or would you not like a stripe at all?





Custom Installations, LLC

5 Thibodeau Drive  
 Levant, ME 04456  
 (207) 944-5920  
 Custominstallationsmaine@gmail.com

# Estimate

Date	Estimate #
1/10/2018	239

Name / Address
Newburgh Fire & Rescue Chief Christopher Fox 2220 Western Avenue Newburgh, ME 04444

Project

Description	Qty	Cost	Total
Legacy DUO 55" Lightbar (white/red front - red/amber rear), Whelen Carbide Controller w/CANport OBDII interface - 21 button controller, siren speaker/bracket and strap kit	1	3,899.00	3,899.00
Whelen Red LINSV2 w/mounting brackets	2	189.43	378.86
Whelen IONBRKT1 bracket with 2 IONR lights for license plate	1	239.45	239.45
Whelen ION-D Red/White ION lights (4) for grill - (2) for rear 1/4 windows	6	109.95	659.70
Whelen P46S2R Replacement red/white spotlight	2	249.95	499.90
Whelen VTX609R for rear tail lights	2	84.95	169.90
Whelen VTX609C (2) for taillights (2) for front corners	4	84.95	339.80
Whelen TLIR surface mount red for bottom of liftgate	4	94.95	379.80
Whelen Rear Outer Edge OEL45 Exterior Mount 6 head - 2 red - 4 red/white	1	839.46	839.46
Whelen (2) red/white IONS with single mount brackets for rear	1	235.49	235.49
Havis C-VS-2000-TAH-2 - includes equipment brackets	1	489.95	489.95
Havis C-ARM-102 Armrest	2	62.95	125.90
C-CUP2-I-A06 Internal Cup Holder	1	38.95	38.95
Sti-Co FlexiWhip antenna with cable	4	76.43	305.72
Sound Off Signal VECVDMILTST2 white work light for lift gate	2	48.93	97.86
Kussmaul 120 volt 15AMP Auto Eject Disconnect with WP cover plate (Red/White/Gray/Blue/Silver/Gold/Black or Yellow)	1	224.43	224.43
AC/DC MZL 90A Delay Timer/Fuse Panel	1	129.94	129.94
Parts Sales Tax		5.50%	0.00
Thank you for your business.		<b>Total</b>	<b>\$9,054.11</b>

Customer Signature \_\_\_\_\_

Labor - \$2,000

# Coastal Electronics Inc.

P.O. Box 192  
214 Gardiner Road  
Wiscasset, Maine 04578-0192  
(207) 882-8400

## Estimate

Date	Estimate #
11/8/2017	1675

Name / Address
Newburgh Fire and Rescue Chief Fox 2660 Western Ave Newburgh, Maine, 04444

Fax #	E-mail	Web Site	Terms	Valid Thru	Account #
207-203-1197	sales@coastalelectronicsinc.com	www.coastalelectronicsinc.com	Due on receipt	11/8/2017	
Item	Description	Qty	Cost	Total	
Misc. Electronics	Rockland Custom Cabimet- EMS-L-TH-15	1	6,250.00	6,250.00	
Shipping	Fits a 2015 & 2016 Tahoe- Custom Cabinet Shipping Charges	1	275.00	275.00	
			<b>Subtotal</b>	\$6,525.00	
<p>The above estimate is based on the expected time to complete the above job. Final billing will be calculated at the actual time. Minimum on-site labor charge of 1 hour then billed in 1/2 hour increments.</p> <p>*** Prices are subject to change without notice.</p>			<b>Sales Tax (5.5%)</b>	\$0.00	
			<b>Total</b>	\$6,525.00	

## Cost Summary

Vehicle - \$39,476.00

Vehicle Graphics - \$885.00

Radios – \$4,496.50

Emergency Warning Equipment – \$11,054.11

Equipment Cabinet for rear - \$6,525.00

Total Cost - \$62,436.61

Requested - \$64,924.00

The requested cost is \$2,487.39 (4%) more than the estimated cost to account for incidentals and cost increases. Most of the estimates were received in 2017 and carried a 30-day price guarantee, therefore prices may have increased since that the time the quote received to the time that the product is purchased.